



REGULATION OF ELECTRONIC AUCTION XI NATIONAL QUALITY CUP TOURNAMENT “PRESIDENTIAL BICENTENNIAL COFFEE 2025”

The Bolivian Federation of Coffee-Growing Exporters (FECAFEB) and the National Association of Coffee Producers (ANPROCA), as constituent members of the Bolivian National Coffee Council, in coordination with the Ministry of Foreign Affairs and with the support of the Ministry of Productive, Rural and Water Development (MDPyRA), hereby organize the 11th National Coffee Quality Competition “Presidential Bicentennial Coffee 2025.” The objective of this competition is to foster and expand both domestic and international markets for coffees of exceptional quality produced within the Plurinational State of Bolivia.

The present Regulation of Electronic Auction of the winning coffees in the Tournament, is the document of legal, administrative and technical basis, which will govern the auction event in the following terms:

Article 1 (OBJECT). - The purpose of this Regulation, is to regulate the organization and development of the electronic auction of the winning coffees of the XI National Quality Cup Tournament “Presidential Bicentennial Coffee 2025”.

Article 2 (DEFINITIONS). - For the purposes of this Regulation, the following shall be understood as:

- a) **Special Coffee:** Coffees of exceptional quality produced in Bolivia with a score equal to or greater than 86.00 points obtained in the Tournament.
- b) **National Council of Bolivian Coffee:** The institution which, jointly with the Ministry of Foreign Affairs, organizes and administers the auction.
- c) **Micro lot:** Volume of existing coffee for individual auction, stored in warehouses authorized by the National Council of Bolivian Coffee.
- d) **Participants:** They are the bidders who participate in the auction of specialty coffees, which may be of Bolivian and / or foreign origin.



e) **Base price:** Minimum sale price published on the website corresponding to the international electronic auction.

f) **Auction:** Public electronic auction of specialty coffees.

g) **Bid:** it is the price that the participant is willing to offer for the acquisition of a micro-lot of coffee.

Article 3 (AUCTION DATES). - The auction will begin on Tuesday, December 9, 2025 at 10:00 +4 GMT and will conclude on Thursday, December 11, 2025.

The auction schedule concludes in its static phase at 10:00 +4 GMT on December 11, 2025. Subsequently, it begins its dynamic phase, which consists of a countdown of a maximum of 10 minutes, a period of time in which you can continue to offer better prices for the coffees at auction.

As long as there is a proposal for any of the micro lots of coffee up for auction, within 10 minutes of the dynamic phase, the auction counter will restart its countdown.

In the event that there is no offer within 10 minutes of the dynamic phase, the electronic auction of the XI National Quality Cup Tournament “Presidential Bicentennial Coffee 2025”, will be closed definitively.

Article 4 (REGISTRATION OF PARTICIPANTS). - Participants must meet the following requirements:

- a) Participants must be owners or legal representatives of their companies.
- b) Participants must be up to date with all their financial obligations to the Tournament, particularly payments for microlots awarded in previous editions.



- C) Register using the Registration Form on the website: <http://www.cancilleria.gob.bo/cafe/> until Tuesday, December 9th, 2025 at 08:00 +4 GTM (Bolivian time - BOT), attaching the documents of requested endorsement. Organizers or employees of the Council may not register.
- d) The Council will qualify the financial capacity and will validate the application of the registered participants through the online verification of the data subscribed in the registration form and the supporting documents. The council will respond to the participants confirming their registration.
- e) The Ministry of Foreign Affairs will assign a code and a username to each participant and will notify it electronically to enter the auction.
- f) The technical information regarding the micro lots in auction and information in general on the process of the XI National Quality Cup Tournament “Presidential Bicentennial Coffee 2025”, will be available on the website: <http://www.cancilleria.gob.bo/cafe/>, If the participant requires additional information, you can request it at the email: concafe.bolivia2025@outlook.com.
- g) All information entered on the page by the participant is the sole responsibility of the participant, including any act carried out during the process and any modification to your registration, must be made by means of an electronic note on the auction website.

Article 5 (RULES AND PROCEDURES OF THE AUCTION ELECTRONIC PROCESS). -

The auction will take place in accordance with the following rules and procedures:

- a) As it is an electronic auction, offers that are the same in economic terms as those of other participants will not be accepted. The order of priority is defined based on the highest bids for the lots of coffees at auction.



- b) The electronic auction will begin at 10:00 +4 GMT on Tuesday, December 9th, 2025 and will conclude on Thursday, December 11th, 2025. Subsequently, it begins its dynamic phase, which consists of a countdown of a maximum of 10 minutes, a period of time in which you can continue to offer better prices for the coffees at auction.
- c) The auction window will have an electronic counter of dates and times, and the results of the 3 bidders will also be visible. Participants who make their offers on the website assume the inescapable commitments of seriousness of proposal in an official and irrevocable way.
- d) The results of the auction will be made public and published on the website. The Council will only make contact with the participants to guarantee the sale of the coffees at auction once the bid is closed.

Article 6 (RULES AND PROCEDURES OF THE PROCESS OF AWARDING THE MICROLOTS OF THE ELECTRONIC AUCTION). –

- a) The winners of the micro-lot auction will be notified via email, in order to initiate the corresponding marketing procedures.
- b) Participants who were awarded microlot (s) in auction, assume the responsibility of initiating the purchase procedures in direct contact with the Council.

Article 7 (RULES AND PROCEDURES OF THE MICROLOTS COMMERCIALIZATION PROCESS). –

- a) The system of sale of the micro-lots of coffee to the national or international market, will be the full responsibility of the Council and will be agreed upon individually with each awarded participant, to ensure adequate logistics and specific shipping and collection conditions.
- b) The packaging of the product will be made in jute bags with an internal GrainPro-type liner. If the awarded party requires a different packaging, they must assume the extra costs after coordinating with the council.



- c) The cost of preparing and documenting the micro lots for export will be covered by the council.

Article 8 (OF THE NON-COMPLIANCE OF PAYMENT OF THE PARTICIPANTS). – A participant who does not comply with the payment of the awarded micro lots, will be sanctioned by means of the definitive closing of his registration to future auction events, likewise, the Council reserves the right to make it public before international organizations such as ICO or SCA.

